

**HOW TO SUBMIT EOI
AGAINST
AN INFORMATION MEMORANDUM
(IM)
ISSUED BY
CONTRACT DEPARTMENT
DURGAPUR STEEL PLANT**

Instructions to Tenderers submitting EOI in DSP SRM

To quote against this Information Memorandum , the may please submit/note the following :

1. The IM for EOI is available at <https://sailtenders.co.in> also.
2. **EOIs ARE TO BE SUBMITTED IN DSP SRM PORTAL ONLY. NO PHYSICAL EOIs /EMAIL OFFER/FAX OFFER IS ACCEPTABLE. EOIs SUBMITTED THROUGH MANUAL BIDS/EMAILS OR FAX WILL BE SUMMARILY REJECTED. EOIs are to be submitted only in DSP e-Commerce portal <https://srm.saildsp.co.in/irj/portal> (SRM site)**
3. For vendors having registration in DSP SRM portal, please use your Userid and Password.
4. For vendors not having SRM userid and password, please see next page where the process is explained :

1. Registration for submission of offer is available in the SAIL DSP website under the link <https://srm.saildsp.co.in/irj/portal> . Login is possible only with valid user-id and password.

2. How to Generate User-ID and Password

I. Go to SRM Home Page



II. Click on

[Register for Open / Global Tender](#)

III. The following page will open

Welcome to supplier self-registration
To register yourself as a supplier, enter your data and choose Send

* Required Entry

Messages

Email-Id already registered against some other vendor.

Company Details

Name of Company : * M/S XYZ Company
D-U-N-S Number :
Language : * English

Address Data

E-Mail Address : *
Telephone : * 94XXX12345
Fax :
Street :
Building :
Floor :
Postal Code : * 713205
District :
Jurisdic. Code :
Country : * India
P.O. Box :
PO Box Location :
Extension :
Extension :
House Number :
Room Number :
Location : * Location
PO Box Postal Code :
PO Box Country : * Please choose

Which Product Categories can you Deliver?

Select the language in which you want to send the questionnaires : * English

<input checked="" type="checkbox"/> ABRASIVES	<input type="checkbox"/> ACVS, CAS EQP&SPRS	<input type="checkbox"/> BELT AND BELTINGS
<input type="checkbox"/> BF, CH EQP&SPRS	<input type="checkbox"/> BRHES, BRH H&C COL	<input type="checkbox"/> BRKS, SOLS, LIFT MGN
<input type="checkbox"/> CCS EQP&SPRS	<input type="checkbox"/> CIRCUIT BREAKER	<input type="checkbox"/> CO&BPP EQP&SPRS
<input type="checkbox"/> CONT, SWITS&SOLTR	<input type="checkbox"/> CONTACTORS	<input type="checkbox"/> COUPLINGS
<input type="checkbox"/> DATAFILE, M/SYS	<input type="checkbox"/> ELECT ABHT&CL DEV	<input type="checkbox"/> ELECT CR&S ACCS

Fields marked with * are mandatory in nature.

On pressing the submit button system will automatically generate a temporary id.

Data Privacy Statement
Enter your data privacy statement here.
The text may explain, for example, that consent is given to the saving and use of the entered data.
You can enter a text for this in transaction SE81. In the Implementation Guide you can then make appropriate
 Yes, I have read the data privacy statement and accept the terms.
Submit **Delete Entries**

- IV. A confirmation message will be displayed as shown below, the message will display the temporary user-id. This should be noted for future correspondence.

Your temporary SRM User ID is 0000011514 Check your registered email ID abcd@saildsp.co.in for further instructions.

A questionnaire will be send to the registered mail-id from sender **SUS_SERVICE**

General Supplier Questionnaire-DSP
Created SUS_SERVICE on 24.03.2022 13:31:23
Hi,
Please click on the below given URL and submit the questionnaire. This is mandatory to participate in Open / Global Tender.
https://SRM.SAILDSP.CO.IN/sap/bc/bsp/sap/uws_form_public/page1.htm?uws_application=ROS_QUESTIONNAIRES&uws_mode=MAINTAIN&uws_refuid=623C689202745B49E1000000A8D653F&sap-client=300&sap-language=EN&CalledAsBSP=X
Regards,
DSP Purchasing Dept.

Please revert back after filling up the following form

General Supplier Questionnaire-DSP
Open / Global Tender Participation
Please provide Open / Global Tender number (10 Digits) you want to participate in
Send Questionnaire

Enter **VENDOR-REG** in the space provided as displayed in the above picture
Send Questionnaire
press on the button . Once Send Questionnaire has been clicked a mail will be send to the registered mail-id with user-id and Password. This user-id and password should be used for online Registration .A Sample mail is placed below:-

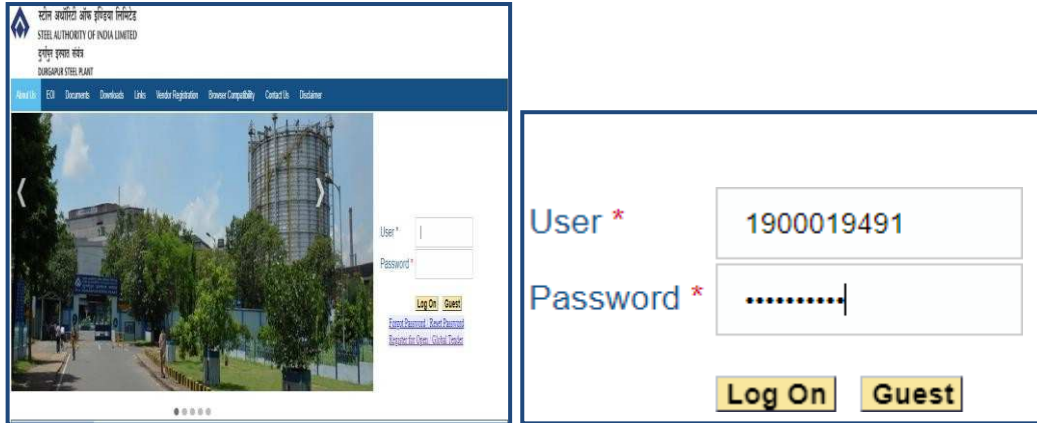
DSP-SRM user ID & Pwd for Vendor code 1900019491
Created Service user
Dear Sir/Madam,
We welcome you to DSP's e-Procurement portal :
<https://srm.saildsp.co.in/inj/portal>
Please use the following data for logging on to the above mentioned URL.
User ID: 1900019491
Password (For logging on with user ID): wel_9491
For any support kindly send us a mail on srmactivation@saildsp.co.in
Best regards,
DSP Purchasing department

Note: Unless Send Questionnaire has been clicked User-Id and password will not be available.

Generally after pressing on Send Questionnaire User-id/ password is send within 2 to 3 Hours.

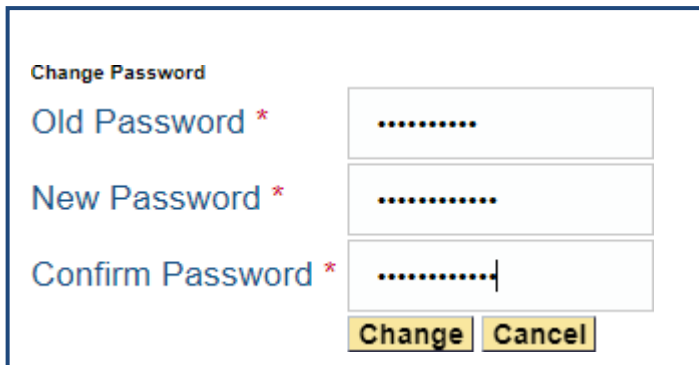
3. How to Log in to SRM Site With the Information Received in Mail

Login to the website using the credentials received in your registered e-mail ID
<https://srm.saidsp.co.in/irj/portal>



The screenshot shows the SRM website login interface. The header includes the company name 'STEEL AUTHORITY OF INDIA LIMITED' and 'DURGAPUR STEEL PLANT'. The main content area features a large image of the steel plant and a login form. The login form has fields for 'User *' and 'Password *'. The 'User' field contains the value '1900019491'. The 'Password' field contains a masked password '.....'. Below the password field are two buttons: 'Log On' and 'Guest'. There are also links for 'Forgot Password', 'Reset Password', 'Register for Open', 'Global Contact', and 'Help'.

Press on the Log On button system will prompt to change the default password. A dialog box for changing the box will appear as given below . Password should be 8 Char Long .



The screenshot shows the 'Change Password' dialog box. The dialog box has three input fields: 'Old Password *', 'New Password *', and 'Confirm Password *'. The 'Old Password' field contains a masked password '.....'. The 'New Password' field contains a masked password '.....'. The 'Confirm Password' field contains a masked password '.....'. Below the input fields are two buttons: 'Change' and 'Cancel'.

On pressing the Change button system will be able to enter into SRM



5. Please note that questions in the questionnaire are compulsory and without answering, you will not be able to submit offer. You can save your offer whenever you want, but remember that is not the same as submission.

**ALL DOCUMENTS WHICH ARE TO BE ATTACHED
ARE TO BE DONE IN THE TECH RFX FOLDER ONLY.**

For any queries, please mail the contact officer whose name and email address appears in this tender.



Service Procurement

On Supplier Relationship Management (SRM)

**Durgapur Steel Plant
Steel Authority Of India Limited**

Bidder's Manual

Purpose

The purpose of this document is to illustrate the procedure of participation and submission of EOIs against RFx/IMs published by Durgapur Steel Plant for the procurement of services by bidders.

This document is structured in 3 parts

1. Part 1 : Login to Durgapur Steel Plant's SRM Portal
2. Part 2 : View RFx
3. Part 3 : Bid submission (Create Response)

N.B: This manual may be updated from time to time with respect to improvements made in the system.



Part 1 : Login to Durgapur Steel Plant's SRM Portal

Open Internet Explorer and key in <https://srm.saildsp.co.in> on the browser address bar



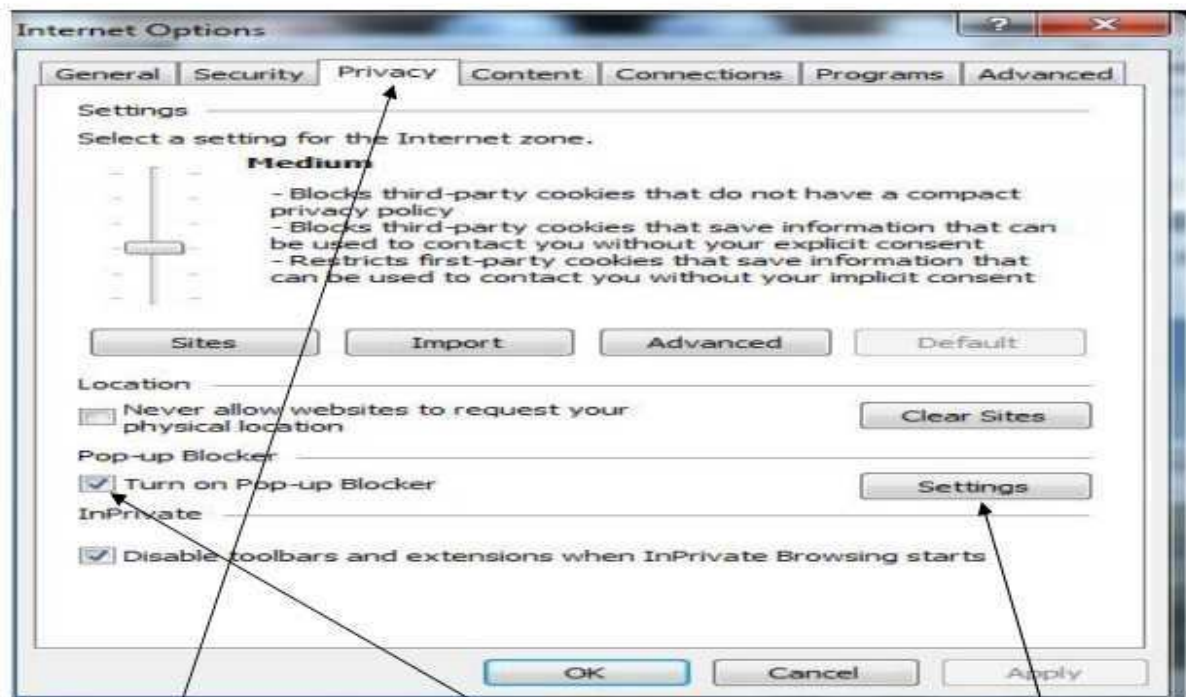
Internet browser and browser settings: SRM runs best on Internet Explorer version 6, 7, 8.02 or Google Chrome. For some versions of Internet Explorer (mainly 7 and above), vendor may come across an error message as stated below:

Sorry, your browser / program is not supported by Webdynpro!

In such cases, vendor may have to use Compatibility Mode as displayed below:



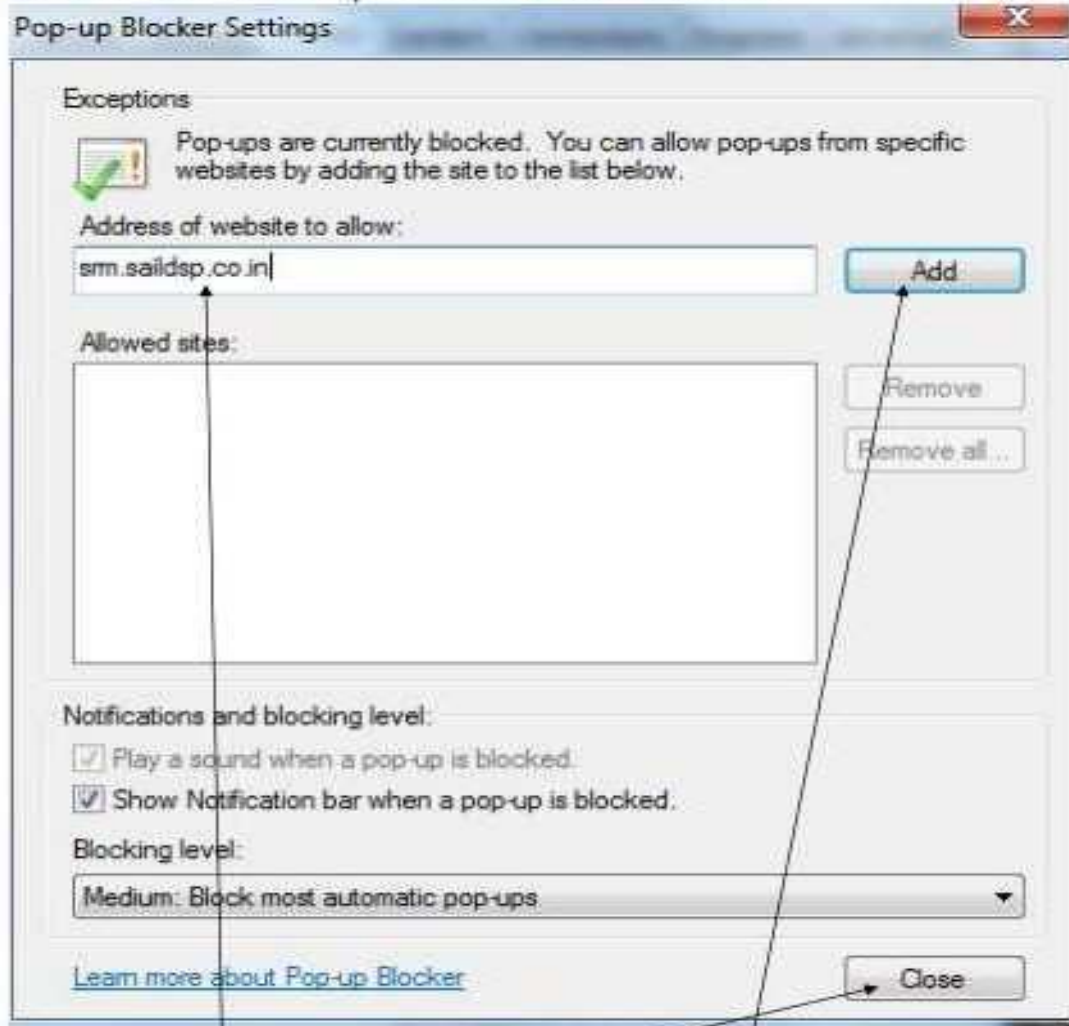
For both the browsers you need to enable pop-ups as shown in the screenshots below:



Under **Privacy** tab, check on **Turn on Pop-up Blocker** field click on **Settings**



button. A new window will open as shown in screen shot below:



Type the SRM website address as shown and then click on **Add** button. Afterwards click on **Close** button

Software's required:

Generally pdf files are attached with the RFX. To read these files vendor will need a PDF reader like Acrobat Reader. To read image files (file type jpeg / png), vendor can use an image file reader like Irfanview. Vendor will require Microsoft Office 2007 or later versions to open files having docx or xlsx extensions. If you are having an older version of Microsoft Office, please download Microsoft Office compatibility Pack from <http://www.microsoft.com/download/en/details.aspx?id=3>



SRM Login

स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड
STEEL AUTHORITY OF INDIA LIMITED
दुर्गापुर इस्पात संयंत्र
DURGAPUR STEEL PLANT

RACE
against time

FAQs Downloads Links Contact Us

SRM, kindly download the declaration form available in the "Download" tab. Duly filled up, signed and stamped form on your company letter head may be sent to us along with a self attested copy of PAN card

e-Procurement Training Portal
Powered by SAP SRM 7.0

User ID *
Password *

1 2

3

Login Guest

Forgot Password / Reset Password
Register for Open Tender

There is a little bit of SAIL in everybody's life

Remarks

1. User ID
2. Password
3. Login Button

Key in the User ID and password allocated and click on

Login

. Please note that password will be locked after 5 failed attempts. For resetting password click on **"Forgot Password/Reset Password"** link. For further assistance please contact **the dealing officer who has issued the tender**

Part 2 : View RFX

Once authentication is successful, the following page will appear

The screenshot displays the 'Durgapur Steel Plant e-Procurement Portal' interface. At the top left, a welcome message identifies the user as '19999999999 DSP Test Vendor 5'. The main navigation bar includes 'Home', 'RFX and Auctions', 'Change Password', and 'Reports'. The 'RFX and Auctions' section is active, showing 'Active Queries' and a list of 'eRFXs' and 'eAuctions'. A table below lists various RFX events with columns for Event Number, Event Description, Event Type, Event Status, Start Date, End Date, Response Number, Response Status, Event Version, and Response Version. A 'Refresh' button is visible above the table. A 'Remarks' column is highlighted in yellow on the right side of the page.

Event Number	Event Description	Event Type	Event Status	Start Date	End Date	Response Number	Response Status	Event Version	Response Version
8100002278	DSPABAP10 22.07.2016 11:38:20	Two Envelope Bidding	Published		01.08.2016		No Bid Created	1	
8100002265	AHM-DEC-TENDER-04/2	Open Tender	Published		01.08.2016		No Bid Created		
8100001543	DMM_RAMESH 25.08.2012 12:22:43	Open Tender	Published		31.08.2017	8200001895	Saved		
8100001021	D000885 18.11.2011 13:44:45	Two Envelope Bidding	Published		31.12.2099	8200001893	Saved	1	
8100001011	CSRM_SRIKANT 14.11.2011 16:07:30	Two Envelope Bidding	Published		15.11.2017	8200001155	Submitted	1	1

The above page gives some vital information like vendor code, vendor name, date and time (SRM server time which will be followed for all operations on this site), option for changing password and a report button. Once on the page click on refresh button. This will refresh your work area. List of RFX issued in the name of the vendor is displayed.

Vendor may change the login password from **Change Password** option.

To view an RFX, click on the number shown under column **event number**. This is shown below:

Clicking on the event number will open the following screen which gives details like RfX number, submission deadline date and time, remaining time for submission of response (offer). It also shows the RfX version number.

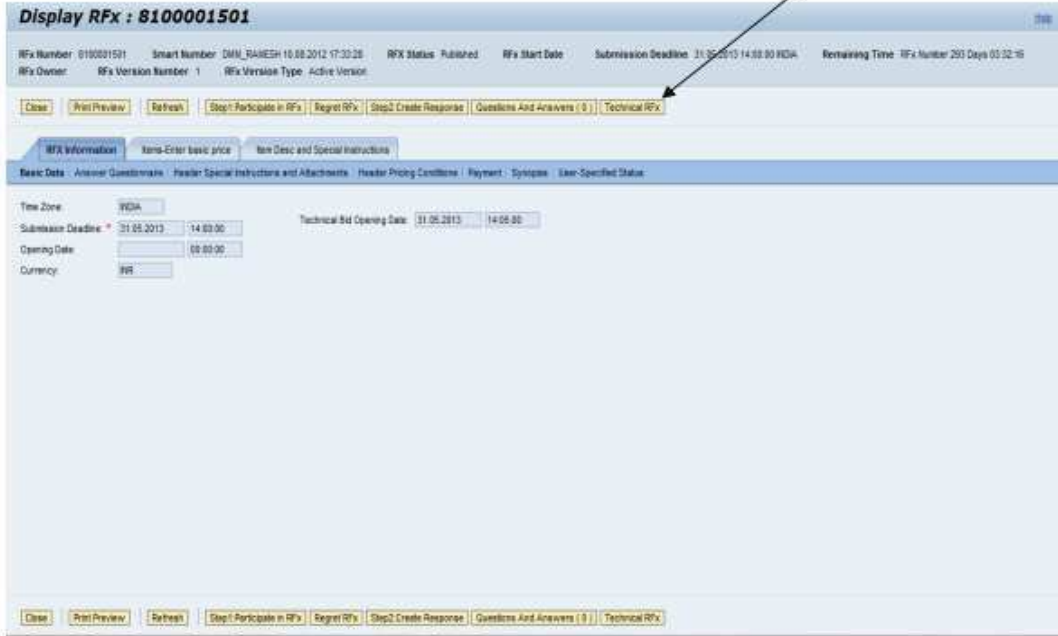
The screenshot shows the 'Display RfX : 810002276' interface. It includes a header with the RfX number, smart number, status, start date, and submission deadline. Below this is a row of buttons for actions like 'Close', 'Print Preview', 'Refresh', 'Step1: Participate in RfX', 'Regret RfX', 'Step2: Create Response', and 'Questions And Answers (0)'. The main section is divided into tabs for 'RfX Information', 'Items-Enter basic price', and 'Item Desc and Special Instructions'. Under 'RfX Information', there are fields for 'Time Zone', 'Submission Deadline', 'Opening Date', 'Currency', 'Technical Bid Opening Date', 'CENVAT Applicable', and 'VAT Set Off Applicable'. Numbered callouts 1-9 point to these elements. A 'Remarks' column on the right provides a key for these numbers.

Remarks
1. RfX number
2. Version Number
3. Submission deadline
4. Remaining time
5. Participate in Bidding
6. Print preview
7. Technical RfX documents
8. Item details
9. Item Description. and Special Instructions

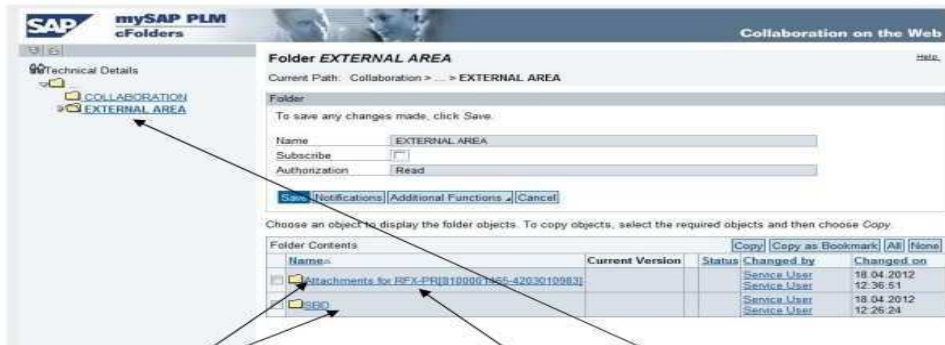
Prior to submitting a response (offer), vendor can see the print preview of the RfX

Besides print preview, vendor can also access attachments (EOI in PDF) to the RfX by clicking on Technical RfX button which is explained in detail in following pages.

To display drawings and other attachments to the RFx, click on **Technical RFx** button (in two part tender cases) as displayed below.



By clicking on **Technical RFx** button the following screen opens up as shown in screen shot below. This is called cFolders or Collaborative Folder.



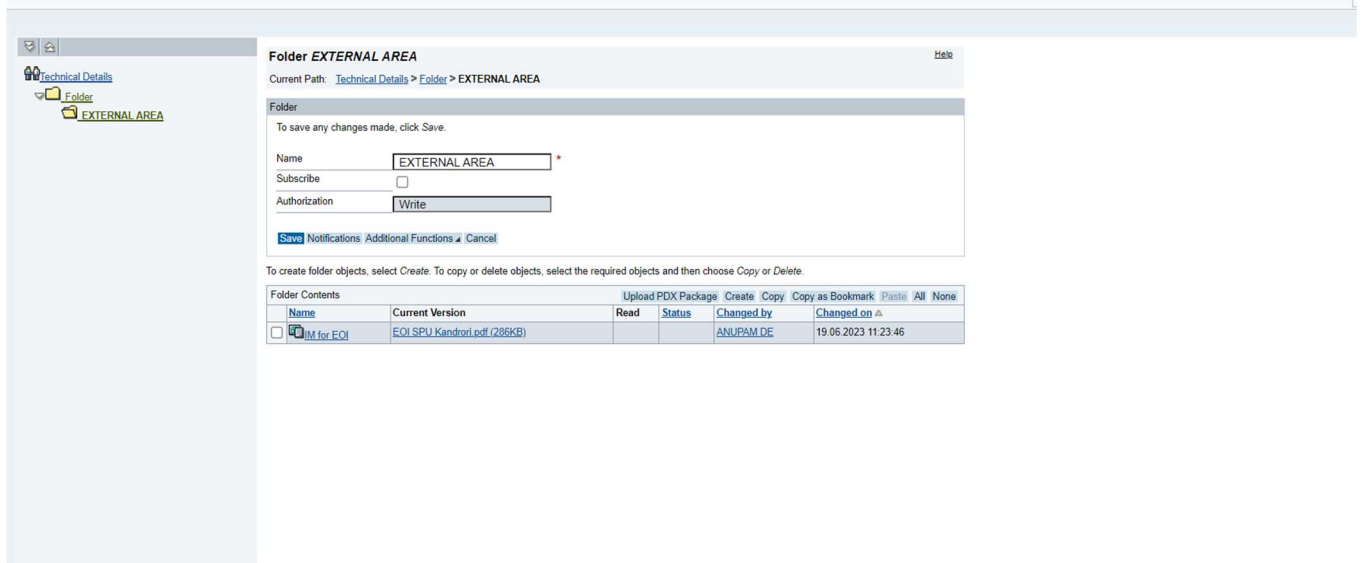
Documents attached by Purchaser is stored under Folder **External Area**. To view the individual documents click on the hyperlink. Documents are displayed like shown below. To see the document detail click on the file name.

Name	Current Version	Status	Changed by	Changed on
1	att3642.PDF (12KB)	✓	Service User Service User	01.10.2011 14:15:07
2	matstat33.PDF (90KB)	✓	Service User Service User	01.10.2011 14:15:08
3	matstat34.PDF (43KB)	✓	Service User Service User	01.10.2011 14:15:09
4	cost3642.DOC (14KB)	✓	Service User Service User	01.10.2011 14:15:10

Close the cFolder after seeing the documents.

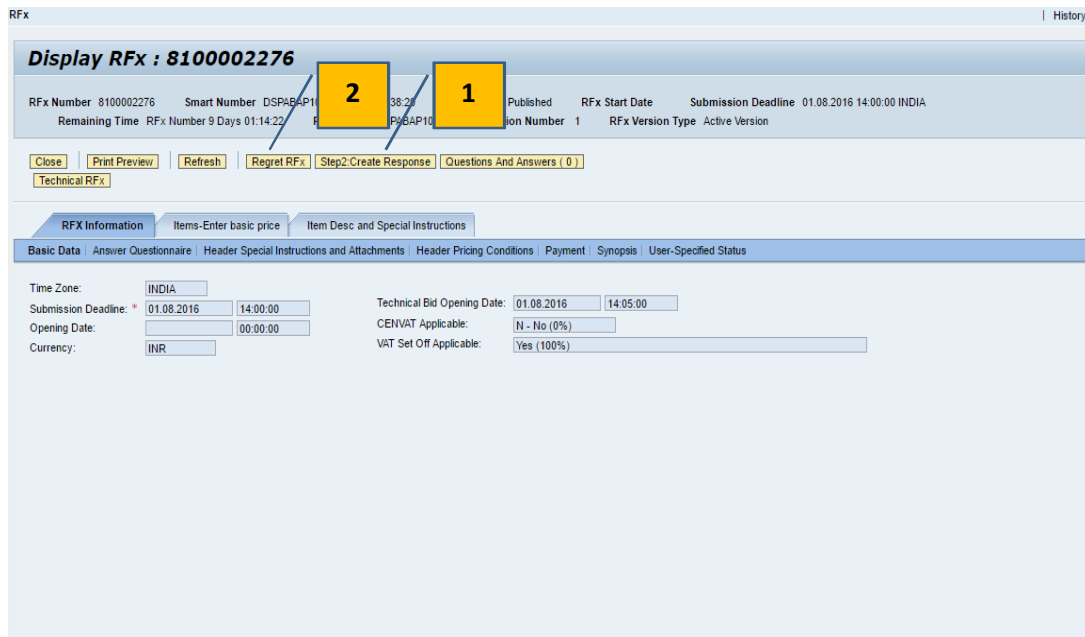
For EOI

The IM attached would appear like this :



Part 3 : Bid submission (Create Response)

Click on **Step2:Create Response** to create a response (Bid). If vendor wants to regret, then click on **Regret RFX** button.



Remarks

1. Create Response
- 2.Regret RFX

If **Step2:Create Response** is clicked the following page appears



Create RFX Response

RFX Response Number 8200002144 RFX Number 8100002276 Status In Process Submission Deadline 01.08.2016 14:00:00 INDIA Remaining Time 9 Days 01:13:52 RFX Owner DSPABAP10
 Total Value 4,486,030.50 INR RFX Response Version Number Active Version RFX Version Number 1

1.) EMD not required in case of PSU/GOVT ORG/MUNICIPAL BODY
 2.) If EMD is required ensure submission of EMD in physical form to the Contracts Department before due date & time of Part-1 Opening
 3.) Rate to be submitted as per the format given in Schedule of Work (Quoted rate is inclusive of all taxes & duties, except Service tax, which if applicable, will be paid by DSP against supporting doc)
 4.) In case of quoting rate at "AT PAR" with the estimate, no need to enter any text/data
 5.) System will automatically select AT PAR option, if no date is entered in either of the options "% Above Contract Header" or "% Below Contract Header"

Technical RFX Response

RFX Information Step II - Items: Enter basic price Item Desc and Special Instructions Step III - Fill Pricing Conditions Bid History

Basis Data Step I - Answer Questionnaire Header Special Instructions and CFolder Header Pricing Conditions Payment

Event Parameters
 Currency: Indian Rupee

Pricing Arrangement
 Pricing Arrangement:
 Ceiling Amount:

Service and Delivery

Status and Statistics
 Created on: 23.07.2016 12:46:09 INDIA
 Created by: Mr. 1999999995 DSP Test Vendor 5
 Last Processed on: 23.07.2016 12:46:09 INDIA
 Last Processed by: Mr. 1999999995 DSP Test Vendor 5

Remarks

1. Information messages

2. Answer Questionnaire

3. Item details

4. Header Pricing Conditions

5. technical RFX Response



Answering the Questionnaire forms the very first step of creating the response. Questions marked with a red * are mandatory and must be answered to complete the response

Create RFX Response

RFX Response Number 820002144 RFX Number 810002278 Status In Process Submission Deadline 01.08.2018 14:00:00 INDIA Remaining Time 9 Days 01:13:52 RFX Owner DSPABAP10 Total Value 4,480,030.50 INR

RFX Response Version Number Active Version RFX Version Number 1

1) EMD not required in case of PSU/GOVT ORG/MUNICIPAL BODY
 2) If EMD is required ensure submission of EMD in physical form to the Contracts Department before due date & time of Part-1 Opening
 3) Rate to be submitted as per the format given in Schedule of Work/Quoted rate is inclusive of all taxes & duties, except Service tax, which if applicable, will be paid by DSP against supporting doc.
 4) In case of quoting rate at "AT PAR" with the estimate, no need to enter any text/data
 5) System will automatically select AT PAR option, if no date is entered in either of the options "% Above Contract Header" or "% Below Contract Header"
 Quote is AT PAR

Submit Bid Close Read Only Print Preview Check for Errors Save Bid Questions And Answers (0) LCMC

Technical RFX Response

RFX Information Step II - Items: Enter basic price Item Desc and Special Instructions Step III - Fill Pricing Conditions Bid History

Basic Data Step I - Answer Questionnaire Header Special Instructions and CFolder Header Pricing Conditions Payment

Question	Reply	Comment
Deviations (If "YES" attach details of deviations in 'C' Folder: *	<input type="radio"/> Yes <input type="radio"/> No	
EMD Exempted as SSI/NSIC/MSE (If yes attach relevant exemption documents): *	<input type="radio"/> Yes <input type="radio"/> No	
Earmest Money Deposit submitted: *	<input type="radio"/> Yes <input type="radio"/> No	
We confirm that we accept the Terms & Conditions (which includes those of registration, General conditions of contract, Special conditions of contract & those specified in the tender notice): *	<input type="radio"/> Yes <input type="radio"/> No	
We confirm that we accept the payment terms as specified in the scope of work in full: *	<input type="radio"/> Yes <input type="radio"/> No	
We confirm that we accept the scope of work in full: *	<input type="radio"/> Yes <input type="radio"/> No	
Provide reference of RTGS/NEFT/EFT/Cheque as proof of EMD payment: *		

Remarks

1. Mandatory Question marked with a *

Next step is to attach your EOI documents to the response (offer) by clicking on **Technical RFX response** button. This will open the c-Folders as displayed below

Launchpad Start URL History Back

SAP mySAP PLM cFolders Collaboration on the Web

Folder Tech_Bid

Current Path: Collaboration > ... > 1999999995 > Tech_Bid

Folder

To save any changes made, click Save:

Name Tech Bid *

Subscribe

Authorization Write

Save Notifications Assign Status Profile Additional Functions Cancel

To create folder objects, select Create. To copy or delete objects, select the required objects and then choose Copy or Delete.

Name	Current Version	Status	Changed by	Changed on
Empty				

Remarks

1. Click on the link marked by the vendor code and upload documents on the right side of the page



To upload document click on **create** button. The following screen will open:



Click on **document** button. The following screen will open up:



Enter a **document name** and **description** (if reqd) and click on **continue** button. The following screen will open up:





Click on **Browse** and then upload from PC / laptop and then click on **Save** button. The following screen will appear:



From the above screen shot the attached file is visible. In case a file has been attached by mistake then the same can be deleted by checking the file row and clicking on **delete** button. The file will get deleted.

To preview the attached files, click on the file name. Close the cFolder after all attachments have been done / verified.



Remember to save the response every few minutes to prevent any data loss.

Once all above steps has been completed Click on “**Submit Bid**” to submit the response. Bidder may view all submitted responses from the main page as shown below

Remarks

Welcome 199999995 DSP Test Vendor 5

Durgapur Steel Plant e-Procurement Portal

Time zone: INDIA
Date: 23.7.2016
Time: 12:51:21 PM

Home | RFx and Auctions | Change Password | Reports

Overview | Service Map | Service Map

RFx and Auctions | History | Back | Forward

Active Queries

eRFxs: All (5) | Published (4) | Ended (0) | Completed (0)

eAuctions: All (0) | Published (0) | Ended (0) | Completed (0)

eRFxs - All

Hide Quick Criteria Maintenance

Event Number: [] To []

Event Status: Current RFx

My Responses From: []

Smart Number: []

Apply

View: [Standard View] | Create Response | Display Event | Display Response | Print Preview | Refresh | Export

Event Number	Event Description	Event Type	Event Status	Start Date	End Date	Response Number	Response Status	Event Version
8100002276	DSPABAP10 22.07.2016 11:38:20	Two Envelope Bidding	Published		01.08.2016	8200002144	Saved	1
8100002265	AHM-DEC-TENDER-042	Open Tender	Published		01.08.2016		No Bid Created	
8100001543	DMM_RAMESH 25.08.2012 12:22:43	Open Tender	Published		31.08.2017	8200001895	Saved	
8100001021	D000885 18.11.2011 13:44:45	Two Envelope Bidding	Published		31.12.2099	8200001893	Saved	1
8100001011	CSRM_SRIKANT 14.11.2011 16:07:30	Two Envelope Bidding	Published		15.11.2017	8200001155	Submitted	1

Information Memorandum





Information Memorandum



स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड STEEL AUTHORITY OF INDIA LIMITED

**DURGAPUR STEEL PLANT,
DURGAPUR -713203
WEST BENGAL**

NOTICE INVITING “EXPRESSION OF INTEREST (EOI)”

FOR

**OPERATION & MAINTENANCE (O&M) AFTER REVAMPING AND
TECHNOLOGICAL MODIFICATION (IF ANY AS PER REQUIREMENT) OF
100,000 TPA TMT BAR MILL AT
STEEL PROCESSING UNIT KANDRORI OF HP**

(INDIGENOUS BASIS)

By

**CONTRACT DEPARTMENT
DURGAPUR STEEL PLANT,
DURGAPUR -713203
WEST BENGAL
INDIA**

INFORMATION MEMORANDUM: CD/9000064421

EOI NOTICE No.: SAIL_DSP/SPU_KANDRORI/O&M/EOI/2023

Dated: 19/06/2023



EOI Data Table

S.N.	Detail	Description
1.	EOI Notice No. & Date	EOI Notice No.: SAIL_DSP/SPU_KANDRORI/O&M/EOI/2023 Dated: 19.06.2023
2.	Work	Revamping, Technological modification (if any as per requirement) and Operation & Maintenance (O&M) of the existing 100,000 TPA TMT bar Mill, at Steel Processing Unit Kandrori of SAIL, Dist – Kangra, HP, Pin no- 176402, for the purpose of: (i) increasing production of thinner gauge TMT bars (8, 10, 12 mm) compared to the designed capacity, and (ii) rolling special grade TMT bars, on Total outsourcing Business Partner (TOBP) basis.
3.	Last date of submission of EOI & EOI opening	<ul style="list-style-type: none">• Submission on 10.07.2023 at 14:00 hrs• EOI opening: Online on 10.07.2023 at 15:00 hrs
4.	Contact person for EOI	<ul style="list-style-type: none">• <u>Technical queries:</u> Avik Ghosh Dastidar, GM (Merchant Mill), DSP; Email: agdastidar@sail.in; Phone: 9434791606• <u>EOI submission queries:</u> Anupam De, GM (Contract Dept.), DSP; Email: anupamde@sail.in; Phone: 9434792324
5.	Validity of EOI	180 days from date of opening of EOI
6.	Website Downloading of EOI Document by party	https://sailtenders.co.in
7.	Website Registration	https://srm.saildsp.co.in
8.	Price bid	No price bid to be submitted for the EOI.
<p>Note: Prospective party must visit TMT bar Mill site at SPU, Kandrori before submission of EOI and submit the declaration on their letter head that they have visited TMT bar Mill at SPU Kandrori (see clause #5: Brief Process)</p>		



Disclaimer:

While this document has been prepared in good faith, no representation or warranty, express or implied, is or will be made, and no responsibility or liability will be accepted by SAIL DSP or any of their employees, advisors or agents, as to or in relation to the accuracy or completeness of this document and any liability thereof is hereby expressly disclaimed. Interested Parties may carry out their own study/ analysis/ investigation as required before submitting the EOI.

This document does not constitute an offer or invitation, or solicitation of an offer, for sale of/subscribing to equity shares or any securities nor does this document or anything contained herein, shall form a basis of any contract or commitment whatsoever.

Law: All matters relating to the EOI process and the bidding procedure shall be governed by the laws of India.



1. INTRODUCTION

Steel Authority of India Limited (SAIL) is one of the largest steel-making company in India and one of the Maharatna of the country's Central Public Sector Enterprises. The details about the Company, its entire product range and operations are available at the Company's website: www.sail.co.in.

A TMT Bar Mill with an annual capacity of 100000 TPA was installed by SAIL DSP at Steel Processing Unit (SPU) Kandrori, Dist –Kangra, HP, Pin no- 176402, to produce TMT bars of diameter 8 to 25 mm in straight lengths from cold concast billets of size 125*125*3000 mm. Sizes of the bars are 8, 10, 12 mm diameter TMT (to be produced in regular basis) and 16, 20, 25 mm diameter (to be produced as per requirement); and grades of the bars to be produced are TMT 500D /550D /SeQr /600 for all sizes.

Structure and the manner of O&M shall be detailed in the final Tender Document(s), to be published later on.

The sole objective of this IM is to solicit Expression of Interest (EOI) from Interested Parties for taking part in Revamping, Technological modification (if any as per requirement) and O&M of TMT bar Mill of SAIL at SPU Kandrori through Total Outsourcing Business Partner (TOBP) basis.

2. OBJECTIVE

The objective of this Information Memorandum (IM) is to solicit EOI from parties, who satisfy the eligibility criteria set out in this IM, for Revamping, Operation and Maintenance (O&M) with Technological modification (if any as per requirement) on contract (TOBP) basis in that existing 100,000 TPA TMT bar mill at SPU Kandrori of SAIL to produce the Lower diameter TMT bars, viz. 8mm to 12mm in regular basis, and, also, 16mm to 25m TMT bars as per requirement. Grades of TMT bars should be TMT 500D /550D /SeQr /600 for all sizes.

SAIL DSP intends to explore the modalities of Revamping, Operation and Maintenance (O&M) of the TMT bar Mill with Technological modification (if any as per requirement) on contract basis (TOBP) in the existing 100,000 TPA TMT bar mill at SPU Kandrori of SAIL to produce the Lower diameter TMT bar (8mm to 12mm) in regular basis and 16mm to 25m TMT (as per requirement) of TMT 500D /550D /SeQr /600 grades. The contract period would be 5 years extendable by 1 year at the sole discretion of SAIL-DSP.

The EOI is invited from experienced and capable parties for better understanding the detail component wise requirement for subsequent preparation of Tender Document(s).

SAIL DSP reserves the right to withdraw the EOI or to alter any of its terms and /or the process at any stage without assigning any reason whatsoever. **Please note that no financial quotes shall be submitted in EOI submission.**



3. Eligibility criteria

EOI submission by consortium shall not be allowed. All financial criteria are based on audited statements of accounts for the relevant Financial Year(s) (FY). FY ended March 31, 2023, is henceforth referred to as “last FY”.

A. The party should fulfill following qualifying/ eligibility criteria (EC) to be eligible for participating in the process:

- Should have experience of managing operation and maintenance of Rolling Mill of minimum 75000 TPA capacities, producing BIS certified 8mm, 10mm & 12mm TMT bars (with or without other sizes of TMT). Production of that mill should be minimum 55000 tons per annum (with 50% production volume of 8mm, 10mm & 12mm TMT cumulatively) during any one of the last three financial year as on date of EOI.
- In case the mill operation & maintenance is managed by party (irrespective of owning or not), party shall submit the following documents:
 - Factory license
 - Valid BIS certificate for the product (any one of 8mm or 10mm TMT with any one of the grades as mentioned in Objective Clause 2) of that Rolling Mill
 - GST registration certificate
 - Production data for the last three financial years duly certified by CA as per **Annexure-5**
- Further, in case the party is not the owner of the mill, but only manages operation & maintenance of the mill, then the party shall **also** submit the following documents:
 - Copies of contract agreement/ work order with owner of the mill
 - Completion/ performance certificate from owner of the mill

B. Average annual financial Turnover of the party during the last three financial years ending 31st March, 2023 shall be at least Rs 25 Crore (Rupees twenty five crores only). Copies of audited profit & loss account & balance sheet for above three years and turnover certificate to be issued by practicing chartered accountant with UDIN as per the format given at **Annexure-5** shall be submitted as documentary evidence.

C. The party should have GST registration. Copy of GST registration shall be submitted as documentary evidence.



4. Broad Scope of work

The broad scope of work will be as follows:

- i. SAIL will hand over the TMT bar mill at SPU Kandrori on 'as is where is' basis. All sort of Repairing, revamping, reinstallation etc required to produce the Lower diameter (8mm to 12 mm) TMT bar, have to be done by TOBP by their own investment in the existing 100,000 TPA TMT bar mill at SPU Kandrori.
- ii. Also, any Technological modification (if any as per requirement) required in the existing 100,000 TPA TMT bar mill at SPU Kandrori of SAIL, to produce the Lower diameter (8mm to 12 mm) TMT bar, may be done by TOBP by their own investment. For this type of Technological modification (if any as per requirement), the TOBP will have to deliberate the same to SAIL and prior permission will have to be taken from SAIL by submitting the details of the job.
- iii. All these Revamping jobs and Technological modification jobs (if any) should be done aiming to produce minimum 40,000 MT of 8mm, 30000 MT of 10mm & 5000 MT of 12mm TMT bars against the supply of required sufficient quantity of billets. For any short supply of billets, production of 8mm, 10mm & 12mm TMT bar should be done in pro rata basis.
- iv. The balance quantity of production will be done in 8mm/10mm/12mm TMT (with mutual discussion). However, in case of any market requirement, mill must be able to produce any or all of 16mm, 20mm, 25mm TMT bars.
- v. Also, all the Revamping jobs and Technological modification jobs (if any) may be done aiming to produce TMT Quality/Grade of FE 500 D/FE 550 D/FE 600/ SAIL SeQR 550D/ 500D or/and as specified by SAIL in conformity with BIS. Fe 550D will be the base grade of production. SAIL SeQR 550D grade TMT bars are having UTS/YS ratio 1.15 (min.) & elongation 16% (min.); and, SAIL SeQR 500D grade TMT bars are having UTS/YS ratio 1.16 (min.) & elongation 18% (min.).
- vi. The scope of the work inter-alia will include the complete operation and maintenance of the facilities within the technical limits of receiving input materials and delivering finished product. The O&M will be done on Total Outsourcing Business Partner (TOBP) Concept.

Normally, transportation of billets to input delivery points and finished products from product delivery points shall be done by SAIL, however, TOBP may also be asked for transportation as per SAIL transportation rate.
- vii. TOBP will operate and maintain the facilities after the Revamping and Technological modification jobs (if any) at the site by making its own investment, in conformance with the technical specifications and battery limits. TOBP will be entitled to receive the service charges from SAIL on per tonne basis.



viii. The tentative details of Input materials to be supplied by SAIL is placed below:

Quantity : 104,800 TPA
Duration of the contract : 5 years; plus extendable by 1 year at the sole discretion of SAIL.
Billets supplied by SAIL : 125mm x 125mm x 12000/ 9000 mm

The tentative detail of desired Finished Products to be produced by TOBP is placed below:

Desired production : 1,00,000 MT.
Min. Desired production : 75,000 MT
Product Mix : 8mm to 12 mm TMT bars (primarily) and 16mm to 25mm TMT (as per requirement)

The tentative product mix for minimum desired production is as below:

8mm - 40,000 MT
10mm - 30,000 MT
12mm - 5,000 MT

Or, in pro rata basis, in case of short supply below 78, 500 MT of billets
For production of more than minimum desired production, i.e. more than 75,000 MT, balance quantity can be made up by either one or two or all of 8mm, 10mm and 12mm TMT.

However, beyond minimum desired production 16 to 25 mm TMT may be produced, if demanded by SAIL.

Quality: FE 500 D/FE 550 D/FE 600/ SAIL SeQR or/and as specified by SAIL in conformity with BIS. Fe 550D will be the base grade of production. SAIL SeQR 550D grade TMT bars are having UTS/YS ratio 1.15 (min.) & elongation 16% (min.); and, SAIL SeQR 500D grade TMT bars are having UTS/YS ratio 1.16 (min.) & elongation 18% (min.).

Yield (Billet to finished products) should be 95.5% (min.), out of which 91.0% (min.) should be of standard length (12m normally) and rest 4.5 % (max.) should be stock length (mix of 6m to <12m).

Requirement of **SAIL SeQR** brand may go up to approx 70% of the total requirement.

- ix. Process scrap and mill scale generated during TMT bar production will be SAIL property and disposed of by SAIL. All support services have to be provided by TOBP.
- x. TOBP have to prepare and submit Standard Operating Procedure (SOP) & Standard Maintenance Procedure (SMP) within 15 days of issuance of WO (Work Order) and compliance of same to be submitted on monthly basis. Compliance of same will be decided by SAIL.



- xi. TOBP has to deploy required number of Technical experts, Supervisors, Technicians, Skilled, Semi skilled and Unskilled manpower as per required skill set for judiciously operating the facilities of TMT Bar Mill.
- xii. List of Insurance spares are to be listed out by TOBP and the modalities of spare maintenance is to prepared and submitted to SAIL.
- xiii. Data entry by TOBP at SAP in real time basis will be mandatory for stock reconciliation.
- xiv. Statutory compliance, safety of man, machine and material, proper housekeeping, internal transportation etc have to be ensured by TOBP.
- xv. TOBP has to strictly implement and follow the latest Safety Guidelines of Ministry of Steel (MOS) in the entire complex of SPU Kandrori TMT Bar Mill. TOBP need to deploy whole time basis Safety Supervisor/ Engineer at the shop-floor.
- xvi. Any other requirement for proper O&M of the facilities will be in TOBP's scope.
- xvii. **The cost of Revamping, Technological modification (if any as per requirement) of facilities and Operation & Maintenance for desired production to be borne by TOBP as per the service charge quoted on per tonne basis.**



5. Brief process

Based on evaluation of EOI received, the subsequent bidding process will be formulated. Hence, it is necessary that all the interested organizations, submitting EOI, should have experience of doing such type of jobs with expert/skilled human resources.

During the initial process, all interested parties, before submission of EOI, will be provided with an opportunity to:

- Study/Understand the existing facilities, boundary limits, local conditions, existing procedure, past performance, limitations, shared etc at the TMT bar Mill installed in Mill complex at SPU Kandrori.
- Undertake site visits to collect relevant information of the site and carry out technical assessment for revamping work, as well as, Operation & maintenance of the Mill and required modification, if any.
- Hold discussions with SAIL DSP, if required
- Presentation by shortlisted parties.

All parties will also be furnished with further information, if required. However, information will be provided at the sole discretion of SAIL.

The terms relating to submission of bids will be set out in the Tender document(s) to be prepared for the purpose.

However, this IM along with its enclosures, constitute no form of commitment on the part of SAIL, whether in respect of the appointment of TOBP process or otherwise. Furthermore, this invitation confers neither any right nor expectation to any party to participate in the Operation and Maintenance and modification process, if any, of TMT bar Mill at SPU Kandrori.

SAIL DSP reserves the right to reject any or all offers, if it considers necessary to do so, and/or to withdraw from the EOI process or any part of the process or to vary any of its terms and/ or the process without assigning any reason whatsoever.



6. EOI Submission

The EOI will not be sold in Physical form. EOI can be downloaded from the website <https://sailtenders.co.in>. Interested parties are requested to visit SAIL website <https://sailtenders.co.in> for latest Corrigendum/Addendum with respect to this e-EOI.

- The completed IM document should be uploaded online at <https://srm.saildsp.co.in> with necessary documents up to 10.07.2023 at 14:00 hrs
- EOI will be opened thereafter online on 10.07.2023 at 15:00 hrs
- For any additional information or clarification relating to the IM, please contact:

Contact person for EOI	Contact person for site visit (Onsite Officer)
<p>1. Mr Avik Ghosh Dastidar, GM (Merchant Mill), DSP Address: Merchant Mill, Durgapur Steel Plant; Durgapur -713203; W.B. Email- agdastidar@sail.in Telephone- 03432742283 Mobile – 9434791606</p> <p>2. Anupam De, GM (Contract Department), DSP Address: Contract Department, Durgapur Steel Plant; Durgapur - 713203; W.B. Email- anupamde@sail.in Telephone- 03432740238 Mobile – 9434792324</p>	<p>Mr D P Singh, GM (SPU Kandrori), CMO Address: SPU Kandrori, SAIL; Tehsil: Nurpur, Indora; District: Kangra; H.P. - 176402 Email- dpsingh@sail.in Mobile- 9478537360; 9871769465</p>

The submission of EOI shall be complete in all respects with all their attachments / enclosures. The party will inter alia include the following with EOI

- Power of attorney / authorization with the seal of the party in favour of person signing the EOI.
- Duly filled-in form of EOI including following:
 - GST registration no. allotted by Indian Tax authority for party.
 - PAN of Party allotted by Income Tax Authority.
 - Bank account details of party (Name of bank, branch and A/c no.) in which the payment shall be credited.
- Declaration on compliance of company law as per Annexure 6
- Detailed organizational structure to be deployed for the work along with resource deployment schedule.
- The party shall sign and put their seal on each page of the EOI document, as token of acceptance of the EOI terms.



- vi) Party should fulfill the eligibility/ qualifying criteria (EC) as mentioned in the EOI and should submit necessary documents in support of eligibility criteria, in the absence of which EOI stands rejected.
- vii) In accordance to the type of Firm, that is whether Proprietary Firm, Registered Partnership Firm, Private Limited Company, Public Limited Company, Co-operative Society etc., following documents will have to be submitted along with:
- In case of Proprietary Firm, Affidavit of Sole Proprietorship duly notarized
 - In case of Partnership Firm, attested copy of partnership deed along with amendment (if any) and proof of registration (if any)
 - In case of Limited Companies or LLPs, CIN number, Memorandum and Articles of association, Certificate of Incorporation, authorized, subscribed and paid up capital
 - In case of Cooperative Society, attested copy of the Certificate of Registration from the Registrar of Co-operative Societies.
 - Any other nature of firm to submit appropriate documents to proof of such nature of firm
- viii) The Declarations (**Annexure- 6**) are to be signed by the party as per the format given.

Please note that no financial quotes shall be submitted in EOI submission.

7. Disqualification

SAIL DSP shall not consider for the purpose of qualification, an EOI, which has been found to be incomplete in content and/or attachments and/or authentication etc. Insertions, post script, additions and alterations of the IM shall not be recognized.

Without prejudice to any other rights or remedies available to SAIL DSP as per Law, the EOI of the party may be disqualified for any of the reasons listed below:

- Material misrepresentation by such party in the EOI;
- Failure by such party to provide the information required to be provided in the EOI pursuant to relevant sections of this IM.

If information becomes known after the party has been qualified for EOI, which would have entitled SAIL to reject or disqualify the relevant party, SAIL DSP reserves the right to reject the party at the time, or at any time after, such information becomes known to SAIL DSP.

The decision of SAIL DSP that above events have occurred would be final and binding on the party and SAIL DSP does not owe any explanation to any party.



8. Requests for clarification

If at any time during the process, SAIL requires any clarification on the EOI submitted by the party in order to carry out the evaluation, it reserves the right to request such information from any or all of the parties and such party will be obliged to respond to any reasonable request for such information and to supply the same within such reasonable time frame as SAIL may require.

9. Further information/ clarifications

Any request for further information or clarification from SAIL DSP relating to the contents of this IM or the O&M process, may be submitted on or before one week of closure date in writing.

SAIL DSP reserves the right not to respond, to questions raised or provide clarifications sought, in its sole discretion, if it considers that it would be inappropriate to do so. Nothing in this section shall be taken or read as compelling or requiring SAIL DSP to respond to any question or to provide any clarification. No extension of any time and date referred to in this IM shall be granted on the basis or grounds that SAIL DSP has not responded to any question/provided any clarification.

10. Modification/Cancellation

- SAIL DSP will be at liberty to amend/modify/delete any of the above conditions and/ or the process as may be deemed necessary in the light of the facts and circumstances of the case. Relevant information shall be put on the website as mentioned in IM only.
- SAIL DSP reserves the sole right to refuse any or all EOIs without assigning any reasons thereof.
- SAIL DSP reserves the right to proceed with/ cancel the EOI irrespective of the response to its invitation.
- SAIL DSP at its discretion may extend the last date for submission of EOI.
- Party are advised to keep themselves informed of any such modification/ cancellation that may be notified through SAIL website. SAIL DSP shall not be notifying any such modification separately through any other media.

Decision of SAIL DSP in respect of the above would be final and binding on the parties.

This document is being issued to only elicit an Expression of Interest from experienced bidders for the specified work and shall not constitute any binding commitment from SAIL/ DSP to proceed with the work or invite any or all bidders in the subsequent discussion/ bidding process.



(To be uploaded by the party along with his EOI, to be issued on the letter head of the party)

From :

M/s. _____

To :

**Steel Authority of India Limited,
Contract Department,
Durgapur Steel Plant
Durgapur
West Bengal-713203**

Subject: EOI FOR OPERATION & MAINTENANCE WITH TECHNOLOGICAL MODIFICATION (IF ANY AS PER REQUIREMENT) OF TMT BAR MILL AT STEEL PROCESSING UNIT OF SAIL IN KANDRORI, KANGRA, HIMACHAL PRADESH.

Please refer to your EOI notice no.: **SAIL_DSP/SPU_KANDRORI/O&M/EOI/2023**; dated: 19.06.2023 and your Information Memorandum (IM): **CD/9000064421**.

We have read and understood the contents of IM and are desirous of participating in the above process. In this context, we propose to submit this Expression of Interest (EOI). We have expressly understood the business purpose as set forth in the IM for the subject EOI.

We declare that we have filled up and submitted the information, documents, declaration etc as mentioned in the IM. We are not blacklisted and not banned for business dealing with SAIL or any PSU/Govt organization during last 6 (Six) years preceding from date of opening of EOI.

We believe that our Company satisfies the eligibility criteria set out in the relevant sections of the IM. The litigation impact statement of legal capacity and Request for Qualification as per format, indicated in the IM duly signed by us are enclosed.

We shall be glad to receive further communication on the subject.

Yours faithfully,

(_____)

Authorised signatory
for and on behalf of

Date _____ day of _____



(In the capacity of
Duly authorized to sign tender
for and on behalf of M/s)

Signature.....
Name.....
Designation.....
Mobile No.....
E-mail address.....
(seal of Company)

Signature of Witnesses:-

1. -----
Address of Witnesses:-

2. -----

- Note: 1) This EOI should be signed by a person authorized by the party. Proof of the same will be submitted with EOI. .
- 2) In case of Proprietorship firm, it shall be signed by the Proprietor. Proprietor will have to submit notarized proprietorship deed.
- 3) In case of Partnership Firm, it shall be signed by the Partners, or as mentioned in the partnership deed.
- 4) In case of Limited Company or LLP, it shall be signed by any Director of the Firm enclosing the Board resolution empowering the Director to do so.



Litigation Impact Statement	Annexure-2
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(To be forwarded on the letter head of the party submitting the EOI)

Ref.

Date

**Steel Authority of India Limited,
Contract Department,
Durgapur Steel Plant
Durgapur
West Bengal-713203**

Kind Attn.:

Sir,

Sub: EOI FOR OPERATION & MAINTENANCE WITH TECHNOLOGICAL MODIFICATION (IF ANY AS PER REQUIREMENT) OF TMT BAR MILL AT STEEL PROCESSING UNIT OF SAIL IN KANDRORI, KANGRA, HIMACHAL PRADESH

We refer to the Information Memorandum (IM). We have read and understood the contents of the IM and pursuant to this hereby confirm that we satisfy the eligibility criteria laid out in the IM.

We hereby confirm that save as may be set out in the schedule attached to this statement, there is no litigation (including court, arbitration and other proceedings), inquiry or order from any regulatory authority, current or pending against us, which, if adversely determined, might have material adverse impact on our ability to carry on our business or pay our debts as they fall due or on our ability to enter into any of the transactions contained in or contemplated in respect of Operation and Maintenance with Technological modification (if any as per requirement) of TMT bar Mill at SPU KANDRORI.

Further, the authorized signatory is vested with requisite powers to furnish such letter and Request for Qualification and authenticate the same

Yours faithfully,

(_____)

Authorised signatory

For and on behalf of

(_____)

**Request for Qualification****Annexure-3**

(To be forwarded on the letter head of the interested party submitting the EOI)

Name of the Interested Party:

Whether incorporated in India				Y / N
Constitution:	<input type="checkbox"/>	Public	Sec	Public
	<input type="checkbox"/>	Private	tor:	Sector
	<input type="checkbox"/>			Joint
	<input type="checkbox"/>			Sector
	<input type="checkbox"/>			Private
	<input type="checkbox"/>			Sector
	<input type="checkbox"/>			Others

Nature of Business / Products dealt with:

Date of Incorporation: / /

Date of Commencement of Business: / /

Full Address including Telephone nos./ Fax nos. / e-mail addresses

Registered Office	<input type="text"/>
Head office	<input type="text"/>
Address for communication	<input type="text"/>
Manufacturing Facility(ies)	<input type="text"/>

Basis of Eligibility for participation in EOI Process:

Operational capacity of Mill as on _____ (latest audited accounts) is _____ thousand tonnes per annum ('000TPA)

	FY	FY	FY
Financial Year ending on (DD/MM/YY)	31.03.2023	31.03.2022	31.03.2021
Steel produced (TPA)			
b. Capacity of Mill (TPA)			
C Turnover (Rs Crs)			



[Supporting documents e.g. Audited Statement of Accounts / Annual Report etc for all relevant years are attached herewith] (Certification from CA is required for eligibility criteria.

It is understood that “This EOI is neither intended nor shall be construed in any way to create or constitute any contractual obligations or legally binding obligations or liabilities of the parties enforceable by any party. Furthermore this EOI shall not be deemed to create any partnership or legally enforceable relationship between the parties”.

Contact Person(s) with designation,
mobile no and email ID

Yours faithfully,

(_____)

Authorised signatory
for and on behalf of

(_____)

Place _____

Date _____



Proposed Business Plan	Annexure-4
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A write-up on the Business Plan for the Revamping, Operation & Maintenance with Technological modification (if any as per requirement) of TMT bar Mill at STEEL PROCESSING UNIT OF SAIL IN KANDRORI, KANGRA, HIMACHAL PRADESH is to be submitted by the party to SAIL DSP with EOI.



**1. PROFORMA FOR ISSUE OF TURNOVER & CAPACITY CERTIFICATE
Annexure-5**

(To be issued by practicing Chartered Accountant on its letter head duly Notarized)

TO WHOM IT MAY CONCERN

Ref No.....

Date:.....

This is to certify that

M/s.....having its office at
..... are in the business of
..... for completed years
(considered up to 31st March 2023). Their annual financial Turnovers during the
preceding three years are as given below:

<u>Financial Year</u>	<u>Turnover in Rupees</u>	<u>Capacity & Production of Rolling Mill (in tonnes)</u>
2020-21		
2021-22		
2022-23		

This is further certified that the above Turnover is in line with the Turnover declared by the Firm in their Income Tax Returns filed under PAN..... and production as per records.

Place.....

Signature.....
Name.....
UDIN.....

(Seal)



2. FORMAT FOR DECLARATION ANNEXURE-6

(To be issued on party's letter head)

DECLARATION (I)

I/we hereby declare that neither I am nor any of Partners/Directors of our Firm/Company is/are made prime accused in a prosecution before any Court of Law or banned/blacklisted by SAIL or any PSUs/Govt organization during last 6(Six) years on the date of opening of EOI.

I/We declare that neither the party nor the tenderee has unilaterally terminated or short closed the agreement/contract of similar nature of work with each other in last 6 (Six) years preceding the date of opening of EOI.

The above declaration is true to my knowledge and belief and if any part or full is found untrue, I/our Firm/Partnership/Company shall be liable for an action for banning of business dealings with SAIL and/or our EOI shall be liable for cancellation.

Date:

Signature & Seal of the
Party

DECLARATION (II)

To be issued on party's Letter head)

1. I/We hereby declare that we have adequate organization / resources and experienced personnel to handle the type and magnitude of the subject tender.
2. I/we hereby declare that no officer (associated with this EOI) of our firm/ company being an employee, past or present of SAIL-DSP and our Proprietor / Partner / Director (strike out whichever is not applicable), has any relative within the meaning of Section 2(77) of the Companies Act, 2013 read with rule 4 of the Companies (Specification of definitions details) Rules, 2014 employed in any capacity in the Company.

Note: - If Officer dealing with instant case is being a past or present employee of SAIL- DSP or if Proprietor / Partner / Director (strike out whichever is not applicable), have relationship with any employee of SAIL-DSP within the meaning of Section 2(77) of the Companies Act, 2013 read with rule 4 of the Companies (Specification of definitions details) Rules, 2014 then Details be given Below;-

.....
.....
.....
.....

The above declaration is true to my knowledge and belief and if any part or all found untrue, I/our Firm/Partnership/Company shall be liable for an action for banning of business dealings with SAIL and/or our EOI shall be liable for cancellation.

Date:

Name, Signature & Seal of party/Authorized Signatory (on behalf of party)

NOTE: Strike out which is not applicable
